Largest Employers in Calumet County.

These employers provide over one half of all the jobs in the county

Employer Name

Product or Service Help Supply Services

Payroll Alternative Inc. Tecumseh Products Co

Internal Combustion Engines, NEC Ariens Co Lawn/Garden Tractors Equpt Brillion Iron Works Inc. Gray & Ductile Iron Foundries County of Calumet Executive & Legislative Govt. Office Kaytee Products Inc. Prep. Feed/Feed Ingreds For Animals/Fowls

Western Industries Inc. Metal Stampings, NEC Amerequip Corp Farm Machinery & Equipment

Endries Intl Inc. Hardware

Calumet Medical Center Inc. Gen. Med. & Surgical Hospitals

Buechel Stone Corp **Dimension Stone**

New Holstein Public School Elementary & Secondary School Darboy Club, Inc. Eating & Drinking Place Chilton Public School Elementary & Secondary School **Brillion Public Schools** Elementary & Secondary School Electroplating, Plate, Pol., Anodize, & Coloring

Professional Plating Inc.

Bremer Mfg. Co **Aluminum Foundries** Wal-Mart Associates Inc. Department Store

Hilbert Public School Elementary & Secondary School

Stell S Piggly Wiggly **Grocery Store** Nash Finch Co **Grocery Store**

Briess Industries Inc.

Trousdale Foundation Inc. lii Skilled Nursing Care Facility Schwarz's Supper Club Inc. Eating & Drinking Place City of New Holstein Executive & Legislative Govt. Office

Extendicare Health Facilities Inc. Skilled Nursing Care Facility Construction Machinery & Equipment

M-B Companies Inc. of Wis

Culvers

T & C Markets Inc. **Grocery Store** The Cliffs of Sherwood Ltd Eating & Drinking Place

Natural, Processed, & Imitation Cheese Foremost Farms USA Coop.

Manderfields Home Bakery Inc. Retail Bakeries Vande Hey Brantmeier Motor Vehicle Dealer

Milk Products LLC Prep. Feed/Feed Ingreds Animals/Fowls

Eating & Drinking Place

Alden Meadow Park Health Care Skilled Nursing Care Facility

Source: WI DWD, Unemployment Compensation file, March 2003

For more information:

The Dept of Workforce Development— Office of Economic Advisors http://www.dwd.state.wi.us/lmi

Richard Seidemann, Regional Labor Market Analyst: Sheboygan County Job Center

3620 Wilgus Avenue

Sheboygan, WI 53081 920-208-5809

Email: richard.seidemann@dwd.state.wi.us

Workforce Development Center

Fox Cities

1802 Appleton Road Menasha, WI 54952 (920) 997-3272 Fax (920) 832-5297

http://www. foxcitiesworks.com

Internet Links

Wisconsin Employment Connection:

http://www.wisconsin jobcenter.org

Business Resource Network: http://www. helpbusiness-wi.com

March 2004

CALUMET COUNTY

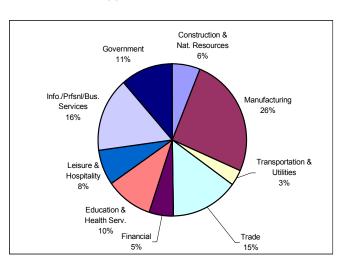
LABOR MARKET **TRENDS**



Calumet County...

Is one of the three counties that makes up the Appleton/Oshkosh MSA. The county has a higher than average percentage of workers employed in the manufacturing sector than the State of Wisconsin. Over 26 percent of the workers are employed in this sector, compared to under 18 percent for the State of Wisconsin and less than 12 percent for the U. S. Employment in this sector has declined between 1996 and 2002. Employ-

Employment by Industry Appleton/Oshkosh MSA



ment in the trade industry is the next largest industry with just over 15 percent of the area's employment.

The annual average wage in 2001 from employers for Calumet County in the larger major industry sectors was \$35.085 in manufacturing; \$23,334 in trade, transportation and utilities; and \$78605 in leisure and hospitality. The annual average wage from all employers was \$24,548, which was 768 percent of the average wage for all workers in the state of Wisconsin at \$32,422.

Occupations in demand in Fox Valley WDA to 2010

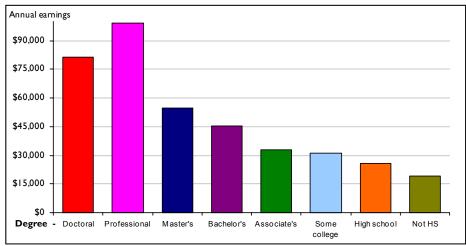
		Education & Training	Average
	Top Ten Occupations	Typically Required*	Wage**
est Grow	Computer Support Specialists	Associate degree	\$19.11
	Desktop Publishers	Postsecondary voc. trng	\$16.74
	Medical Records/Health Info Techs	Associate degree	\$10.98
	Computer Software Engnrs Apps	Bachelor's degree	\$31.19
	Network/Computer Systems Admin	Bachelor's degree	\$25.09
	Personal and Home Care Aides	I-month or less training	\$8.33
	Medical Assts	I-I2 mo. on-the-job training	\$11.21
	Network Systms/Data Comm Anal	Bachelor's degree	\$14.09
	Social/Human Service Assts	I-12 mo. on-the-job training	\$11.62
	Fitness Trainers/Aerobics Instruct	Postsecondary voc. trng	\$9.90
Most Openings	Comb Food Prep/Serv Wrk/Incl Fast	I-month or less training	\$7.37
	Retail Salespersons	I-month or less training	\$10.25
	Cashiers	I-month or less training	\$7.62
	Waiters/Waitresses	I-month or less training	\$6.96
	Registered Nurses	Bachelor's degree	\$20.72
	Labrs/Frght/Stock/Matrl Movers/Hand	I-month or less training	\$9.91
	Janitors/Cleanrs Ex Maids/Hskpng	I-month or less training	\$9.32
Σ	Office Clerks/General	I-month or less training	\$10.62
	Stock Clerks/Order Fillers	I-month or less training	\$9.88
	Nursing Aides/Orderlies/Attendants	I-month or less training	\$9.44

^{*} The most common way to enter the occupation, not the only way

Fox Valley WDA includes Calumet, Fond du Lac, Green Lake, Outagamie,

Waupaca, Waushara and Winnebago counties.

National Annual Earnings by Education: 1997 - 1999



Source: US Census Bureau, Current Population Surveys, March 1998, 1999, 2000

Wages for 40 Occupations with the most workers

in the Calumet County labor market area. Hourly wage data was collected from local employers in early 2002 for the year 2001.

Nearly 50% of all the jobs in the area are in the occupations on this list!

No. No.	Occupation	Average	Wage	Range
Bldg & grounds cing & maint. occs. 10.82 7.08 16.15		_		
Busines & financial operations occs. 21,35 10,95 33,88 Healthcare support occs. 10,43 7,51 13,87 Automotive service techs & mechanics 13,66 8,29 19,77 Bartenders 7,26 5,78 9,17 Architecture & engineering occs. 25,54 15,57 37,50 Bookkeeping, accounting, & auditing clerks 12,38 7,70 17,60 Carpenters 18,08 10,87 27,08 Cashiers 7,87 5,92 10,44 Personal care & service occs. 9,67 6,31 13,97 Cmbd food prep & sryg wrkrs/include fast food 6,95 5,65 8,81 Customer service representatives 13,70 8,45 20,18 Ele. school teachers, except special ed. 40,140 Ann., Avg Electricians 20,05 10,41 29,02 Exec secretaries & admin assts 13,41 8,49 148,97 First-line suprs/mgrs of office & admin. support 20,34 11,88 30,02 Protective service occs. 15,81 8,06 25,09 First-line suprs/mgrs of retail sales wkrs 16,26 9,40 27,01 General & operations mgrs 14,44 9,94 19,84 Edephase 10,81 14,72 69,68 Helpersprod wkrs 10,81 6,75 15,41 Industrial truck & tractor oprs 14,44 9,94 19,84 Computer & mathematical occs. 16,92 7,56 28,96 Community & social services occs. 15,84 8,88 25,32 Janitors/cleaners, except maids & hskg 10,39 7,57 14,77 Lors & freight, stock, & mat'l movers, hand 10,98 6,77 17,51 Madóa & housekeeping cleaners 8,44 6,45 10,93 maint, & repair wkrs, general 11,12 7,26 16,11 Paper goods machine setters, oprs, & tenders 16,42 11,86 22,36 Plumbers, pipefitters, & steam fitters 20,54 12,18 41,03 Paper goods machine setters, oprs, & tenders 16,42 11,86 22,36 Plumbers, pipefitters, & steam fitters 20,54 12,18 41,03 Paper goods machine oprs 16,27 10,67 22,34 Receptionists & information clerks 10,25 8,66 16,63 Sales reps, whisle & mfg, except tech & sci prods 12,23 8,66 16,63 Sales reps, whisle & mfg, except te	Accountants & auditors	22.90	14.91	34.94
Healthcare support occs.	Bldg & grounds clng & maint. occs.	10.82	7.08	16.15
Bartenders	Business & financial operations occs.	21.35	10.95	33.88
Bartenders	Healthcare support occs.	10.43	7.51	13.87
Architecture & engineering occs. Bookkeeping, accounting, & auditing clerks Carpenters Cashiers Personal care & service occs. Cmbd food prep & srvg wrkrs/include fast food Customer service representatives Ele. school teachers, except special ed. Exec secretaries & admin assts First-line suprs/mgrs of office & admin. support First-line suprs/mgrs of orfice & admin. support First-line suprs/mgrs of prod & operating wkrs General & operations mgrs Helpers-prod wkrs Industrial truck & tractor oprs Computer & mathematical occs. Arts/design/entertainment/sports & media occs. Community & social services occs. Janitors/cleaners, except maids & hskg Dussing aides, orderlies, & attendants Office clerks, general Nursing aides, orderlies, & attendants Office clerks, general Packers & packagers, hand Paper goods machine setters, oprs, & tenders Plumbers, pipefitters, & steam fitters Life, physical, & social science occs. Printing machine oprs Reciptionists & information clerks Registered nurses Reciptionists & information clerks Registered nurses Sales reps, whisle & mfg, except tech & sci prods Sales reps, whisle & mfg, except tech & sci prods Sales reps, whisle & mfg, except tech & sci prods Sales reps, whisle & mfg, except spec & voc ed Shipping, receiving, & traffic clerks Truck drivers, heavy & tractor-trailer	Automotive service techs & mechanics	13.66	8.29	19.77
Bookkeeping, accounting, & auditing clerks	Bartenders	7.26	5.78	9.17
Carpenters 18.08 10.87 27.08 Cashiers 7.87 5.92 10.44 Personal care & service occs. 9.67 6.31 13.97 Cmbd food prep & stryg wrkrs/include fast food 6.95 5.65 8.81 Customer service representatives 13.70 8.45 20.18 Ele. school teachers, except special ed. * 40,140 Ann. Avg 20.05 10.41 29.02 Exec secretaries & admin assts 13.41 8.49 18.97 First-line suprs/mgrs of office & admin. support 20.34 11.88 30.02 Protective service occs. 15.81 8.06 25.09 First-line suprs/mgrs of prod & operating wkrs 24.17 13.34 40.07 First-line suprs/mgrs of retail sales wkrs 16.26 9.40 27.01 General & operations mgrs 37.01 14.72 69.68 Helpersprod wkrs 10.81 6.75 15.41 Industrial truck & tractor oprs 14.44 9.94 19.84 Computer & mathem atical occs. 24.87 14.41	Architecture & engineering occs.	25.54	15.57	37.50
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Personal care & service occs.	·			
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Electricians	Customer service representatives	13.70		
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Printing machine oprs 16.27 10.67 22.34 Receptionists & information clerks 10.58 7.56 14.46 Registered nurses 21.48 16.41 27.19 Retail salespersons 10.32 6.06 17.68 Sales reps, whisle & mfg, except tech & sci prods 22.79 11.81 36.33 Secondary school teachers, except spec & voced * 40,900 Ann. Avg Secretaries, except legal, med, & exec 12.23 8.66 16.63 Shipping, receiving, & traffic clerks 12.10 8.18 16.90 Stock clerks & order fillers 10.15 6.68 16.51 Team assemblers 12.65 8.86 17.19 Truck drivers, heavy & tractor-trailer 17.72 11.70 25.28 Truck drivers, light or delivery services 11.21 6.45 17.27		24.75	11.98	41.03
Registered nurses 21.48 16.41 27.19 Retail salespersons 10.32 6.06 17.68 Sales reps, whisle & mfg, except tech & sci prods 22.79 11.81 36.33 Secondary school teachers, except spec & voced * 40,900 Ann. Avg Secretaries, except legal, med, & exec 12.23 8.66 16.63 Shipping, receiving, & traffic clerks 12.10 8.18 16.90 Stock clerks & order fillers 10.15 6.68 16.51 Team assemblers 12.65 8.86 17.19 Truck drivers, heavy & tractor-trailer 17.72 11.70 25.28 Truck drivers, light or delivery services 11.21 6.45 17.27		16.27	10.67	22.34
Registered nurses 21.48 16.41 27.19 Retail salespersons 10.32 6.06 17.68 Sales reps, whisle & mfg, except tech & sci prods 22.79 11.81 36.33 Secondary school teachers, except spec & voced * 40,900 Ann. Avg Secretaries, except legal, med, & exec 12.23 8.66 16.63 Shipping, receiving, & traffic clerks 12.10 8.18 16.90 Stock clerks & order fillers 10.15 6.68 16.51 Team assemblers 12.65 8.86 17.19 Truck drivers, heavy & tractor-trailer 17.72 11.70 25.28 Truck drivers, light or delivery services 11.21 6.45 17.27	Receptionists & information clerks	10.58	7.56	14.46
Sales reps, whisie & mfg, except tech & sci prods 22.79 11.81 36.33 Secondary school teachers, except spec & voc ed * 40,900 Ann. Avg Secretaries, except legal, med, & exec 12.23 8.66 16.63 Shipping, receiving, & traffic clerks 12.10 8.18 16.90 Stock clerks & order fillers 10.15 6.68 16.51 Team assemblers 12.65 8.86 17.19 Truck drivers, heavy & tractor-trailer 17.72 11.70 25.28 Truck drivers, light or delivery services 11.21 6.45 17.27		21.48	16.41	27.19
Secondary school teachers, except spec & voc ed Secretaries, except legal, med, & exec Shipping, receiving, & traffic clerks Stock clerks & order fillers Team assemblers Truck drivers, heavy & tractor-trailer Truck drivers, light or delivery services * 40,900 Ann. Avg 12.23 8.66 16.63 16.90 10.15 6.68 16.51 12.65 8.86 17.19 17.72 11.70 25.28 17.72 11.70 25.28	Retail salespersons	10.32	6.06	17.68
Secretaries, except legal, med, & exec 12.23 8.66 16.63 Shipping, receiving, & traffic clerks 12.10 8.18 16.90 Stock clerks & order fillers 10.15 6.68 16.51 Team assemblers 12.65 8.86 17.19 Truck drivers, heavy & tractor-trailer 17.72 11.70 25.28 Truck drivers, light or delivery services 11.21 6.45 17.27	Sales reps, whisle & mfg, except tech & sci prods	22.79	11.81	36.33
Shipping, receiving, & traffic clerks 12.10 8.18 16.90 Stock clerks & order fillers 10.15 6.68 16.51 Team assemblers 12.65 8.86 17.19 Truck drivers, heavy & tractor-trailer 17.72 11.70 25.28 Truck drivers, light or delivery services 11.21 6.45 17.27	Secondary school teachers, except spec & voc ed	*	40,900 A	nn. Avg
Stock clerks & order fillers 10.15 6.68 16.51 Team assemblers 12.65 8.86 17.19 Truck drivers, heavy & tractor-trailer 17.72 11.70 25.28 Truck drivers, light or delivery services 11.21 6.45 17.27	Secretaries, except legal, med, & exec	12.23	8.66	16.63
Team assemblers12.658.8617.19Truck drivers, heavy & tractor-trailer17.7211.7025.28Truck drivers, light or delivery services11.216.4517.27	Shipping, receiving, & traffic clerks	12.10	8.18	16.90
Truck drivers, heavy & tractor-trailer 17.72 11.70 25.28 Truck drivers, light or delivery services 11.21 6.45 17.27	Stock clerks & order fillers	10.15	6.68	16.51
Truck drivers, light or delivery services 11.21 6.45 17.27				
Waiters & waitresses 7.33 5.72 10.29				
	Waiters & waitresses	7.33	5.72	10.29

10% of wages are lower and higher than the low and high range

*hourly average not available

Survey includes data from: Calumet, Outagamie, & Winnebago Counties.

^{**} Wages from Occupation Employment Statistics survey responses for region, 2001